

Successful proposals and project leadership, Fund raising

The purpose of these sessions is to help people develop skills in fundraising, grant writing, and project leadership. Handouts will be given containing information on funding sources in different regions and useful hints on how to plan and write proposals.

1. Session: DAY 1 / 3:30-5:30

Fund raising. Coordinator: Silvina Ponce Dawson

In this session we will have a series of 15 min talks giving information on funding sources in different regions. In particular, some information on funding lines for international collaborations will be provided.

Fundraising in the US. Amy Cassidy, USA

Fund raising in Asia. Grace Lin, Taiwan

Funding opportunities in Latin America. Silvina Ponce Dawson, Argentina

European initiatives, Elisabeth Giacobino

Fundraising in Africa and South-South initiatives, Zohra BenLakhdar

2. Session: DAY 2 / 3:30-5:30 Workshops

Grant writing. Coordinator: Beverly Hartline

In this session Beverly Hartline will help participants understand funders and learn how to write winning proposals. The outcome will be to improve the ability of the participants to seek and obtain funding for their projects. A list of effective practices and useful hints will be produced.

"Grant Writing and Obtaining Funding"

Whatever your field, everyone needs money to succeed. Physics, moreover, is among the expensive pursuits, needing large equipment, precise measurements, and much travel. The problem is more people want more money than is available, so it takes work and "grantsmanship" to get the funding you need. This participatory session will share some insights. If you use these techniques in your grant writing, your proposals will have a much better than average chance of getting funded. And that is good for all of us. The speaker managed to raise significant funding for this conference, and has an overall grant success rate above 50%.

3. Session: DAY 3/ 10:50-12:40

Project leadership. Coordinator: Silvina Ponce Dawson

When one is leading a project, the challenge is to get everyone working in a coordinated way to accomplish the goals on schedule and within the budget. The challenges include scientific ones, technological ones, and ones related to people. Even though the constituent molecules of the people must follow Maxwell's Equations and Newton's Laws, how they behave as macroscopic systems with personalities, likes, and dislikes is much more complicated. Nonetheless, for the project to succeed, one needs to work collaboratively with the entire team. In this session we will have the talk "Road to a leader" by Grace Lin (Taiwan) and we will then move onto a brainstorming discussion. Come and hear the challenges and solutions experienced in various countries and share your own.